



SOURCEWISE  
COMMUNITY RESOURCE SOLUTIONS

# Medicare in 2021

Bay Area Association of Kidney Patients  
(BAAKP)

Health Insurance Counseling & Advocacy Program (HICAP)





# Helping Seniors Age Well at Home

Sourcewise provides **expertise, education, and quality support services** to Santa Clara County seniors, their families and caregivers.

# Sourcewise Direct Services



Information &  
Awareness



Care Management



Senior Employment



Meals on Wheels



Health Insurance Counseling &  
Advocacy Program (HICAP)



# Health Insurance Counseling & Advocacy Program (HICAP)



- ☐ HICAP is determined to provide free, objective, and safe Medicare counseling during the COVID-19 pandemic.
- ☐ Call for an appointment (408) 350-3200, option 2

# Health Insurance Counseling & Advocacy Program (HICAP)



❑ Other CA Counties: (800) 434-0222


[https://aging.ca.gov/Providers\\_and\\_Partners/Health\\_Insurance\\_Counseling\\_and\\_Advocacy\\_Program/](https://aging.ca.gov/Providers_and_Partners/Health_Insurance_Counseling_and_Advocacy_Program/)

❑ Other states: [www.medicare.gov/Contacts/](http://www.medicare.gov/Contacts/)

# Sourcewise HICAP Counseling Sites

The screenshot displays the Sourcewise HICAP Med... interface. On the left, a sidebar lists various counseling sites, including AACC-Asian Americans for Communit..., Almaden Community Center, Alum Rock Branch Library (Dr. Robert...), Avenidas, Barbara Lee Senior Center, Bascom Branch Library, Cambrian Center, Camden Community Center, Campbell Community Center, Centennial Recreation Sr. Center, Corinthian House, Cupertino Senior Center, Cypress Community and Senior Center, Eastside Neighborhood Center, El Camino Los Gatos Hospital, Healt..., Evergreen Community Center, Room 2, Gilroy Senior Center, Health Library & Resource Center, El ..., Hillview Branch Library, Joyce Ellington Branch Library, and Los Altos Senior Center. The main area shows a map of the San Jose region with numerous blue location pins indicating counseling sites. The map includes labels for various neighborhoods and landmarks, such as Palo Alto, Mountain View, Sunnyvale, Santa Clara, San Jose, and Evergreen. The Sourcewise logo is visible in the bottom right corner of the map area.

# Best Practices while in a Zoom Webinar

- 
- Use the Q&A to ask general questions about content.
  - Questions will be addressed at the end
  - Mute yourself during the Webinar by clicking microphone icon so it has a line through it.



# What is Medicare?

- ☐ Social Security Act Title XVIII
- ☐ A federal health insurance program for citizens or five-year continuous permanent residents:
  - ☐ 65 years of age or older
  - ☐ under age 65 with a disability per Social Security
  - ☐ any age with End-Stage Renal Disease (ESRD)

Medicare is administered by the  
Center for Medicare and Medicaid Services (CMS)



# Parts of Medicare Law

- ☐ Part A Hospital Insurance (1965)
  - ☐ Part B Medical Insurance (1965)
  - ☐ Part C Medicare Advantage Plans (1999) sold by Private Insurance Companies
  - ☐ Part D Prescription Drug Coverage (2006) sold by Private Insurance Companies
- October 1972, Section 299I of Public Law 92-603 created the National End Stage Renal Disease (ESRD) Program



# Medicare Premiums

## ☐ Part A

- ☐ Most pay \$0 (fully subsidized)
- ☐ FICA taxed work history of self, spouse or family member determines eligibility and premium

## ☐ Part B

- ☐ \$148.50 / month
- ☐ Adjusted using 2019 Modified Adjusted Gross Income (MAGI)
  - ☐ AGI + Non-Taxable Social Security Benefits + Tax Exempt Interest Income + Excluded Foreign Income
  - ☐ Line 37 + (Line 20a-20b) + Line 8b + Lines 45 and 50



# 2021 Part B Premium

Modified Adjusted Gross Income in 2019 :		Income-related Monthly Adjustment	You pay CMS*
Individual Tax Return	Joint Tax Return		
<b>\$88,000 or less</b>	<b>\$176,000 or less</b>	<b>0</b>	<b>\$148.50</b>
<b>\$88,001-\$111,000</b>	<b>\$176,001-\$222,000</b>	<b>\$59.40</b>	<b>\$207.90</b>
<b>\$111,001-\$138,000</b>	<b>\$222,001-\$276,000</b>	<b>\$148.50</b>	<b>\$297.00</b>
<b>\$138,001-\$165,000</b>	<b>\$276,001-\$333,000</b>	<b>\$237.60</b>	<b>\$386.10</b>
<b>\$165,001-\$500,000</b>	<b>\$330,001-\$750,000</b>	<b>\$326.70</b>	<b>\$475.20</b>
<b>Above \$500,000</b>	<b>Above \$750,000</b>	<b>\$356.40</b>	<b>\$504.90</b>

\*Deducted from Social Security Payment



# Programs that pay the Part B Premium

- ☐ Full/Free Medi-Cal\* with no share-of-cost
  - ☐ 138% Federal Poverty Level (FPL) income limit
  - ☐ Asset test
- ☐ Medicare Savings Programs\* (QMB, SLMB, QI)
  - ☐ 100% - 135% FPL income limit
  - ☐ Asset test
  - ☐ QMB also pays the Part A Premium

\*Automatic Part D Extra Help Program

100% FPL in 2021 is \$1,074 and \$1,452 per month for an individual and couple respectively



# Medicare Eligibility

- ☐ Due to Disability (under 54)

- ☐ Starts the 25<sup>th</sup> month of SSDI benefit payments

- ☐ Due to Age 65- eligibility starts

- ☐ Can start no earlier than 1<sup>st</sup> day of the month of one turns 65 y/o


An individual with ESRD can start with ESRD-only Medicare and later have Medicare also due to a Disability and then Medicare also due to Age.



# Eligibility for ESRD Medicare

- Have Stage 5 Chronic Kidney Disease
  - Entitlement based on ESRD and not disability
- Have worked required time under Social Security (see fully or currently insured QC rules), RRB, or as Government Employee, OR
- Already getting or are eligible for Social Security or RRB benefits
- Spouse or dependent of person who meets either of the above
- Can get ESRD Medicare at any age

# When Can ESRD Medicare Start?

When	Situation
 1 <sup>st</sup> day of 4 <sup>th</sup> month (after waiting period)	When getting regular dialysis treatments in a facility
1 <sup>st</sup> day of 1 <sup>st</sup> month	When you participate in a home dialysis training program and meet training/dialysis conditions
1 <sup>st</sup> day of month	When you get a kidney transplant
1 <sup>st</sup> day of month	When admitted to an approved transplant facility if transplant takes place in same month or following two months
2 months before transplant	When transplant is delayed more than 2 months after you're admitted to hospital for transplant or related services



# When Does ESRD Medicare End?

- 12 months after the month you no longer require a regular course of dialysis, OR
- 36 months after the month of your kidney transplant



# Conditions for ESRD Medicare to Continue Uninterrupted

- You continue with regular dialysis treatments, or
- You start dialysis again within 12 months after regular dialysis stopped, or
- You have a kidney transplant, or
- A regular course of dialysis starts within 36 months after transplant, or
- You receive another kidney transplant within 36 months



# Conditions for ESRD Medicare to Resume/Restart

- You start a regular course of dialysis again, or get a kidney transplant more than 12 months after you stopped getting a regular course of dialysis, OR
- You have another kidney transplant more than 36 months later
- You must file a new application with SSA
  - No waiting period is imposed
- You will have a new 30-month coordination period if you have Employer Group Health Plan (EGHP) coverage.

# ESRD-only Medicare Considerations

- Medicare Secondary Payer 30-Month Coordination of Benefits Period applies when one has an EGHP
  - EGHP is primary during 30-month period; Medicare becomes primary after 30-month period
  - EGHP includes active employment, COBRA, and retiree coverage. Group size doesn't matter.
  - Coordination Period starts when first eligible for ESRD Medicare, even if not enrolled
- Can enroll in Part A/B any time during COB period
- If you enroll in Part A and defer Part B, you can only later enroll in Part B during GEP.
  - No SEP for ESRD Part B; Part B penalty may apply



# ESRD-only Medicare Considerations, cont.

- Rules for Dual Medicare Coverage apply
  - 30-month COB period applies only if Medicare was not primary payer on basis of age or disability at time of ESRD Medicare entitlement
  - Rule applies even if actively employed and have Medicare based on age. Medicare will become primary at end of 30-month COB.
- If you have ESRD Medicare and become 65, you will have continuous coverage
  - ESRD Medicare End rules will no longer apply
  - Automatically enrolled in Part B if you don't have it; any previous Part B penalties will be stopped



# ESRD-only Medicare Considerations, cont.

- ESRD Medicare Parts A and B can be made retroactive up to 1 year if requested when both Parts are applied for together
  - Must pay any applicable premiums for retroactive period

# ESRD and Dual Coverage Coordination Rules

Situation	Period	Primary	Secondary
ESRD Medicare Only w/ EGHP (active, retiree, or COBRA)	30-month COB Period	EGHP	Medicare
	After 30-month COB Period	Medicare	EGHP
Originally got Medicare due to age or disability and <u>Medicare was primary payer</u> , and now become eligible due to ESRD	Medicare Entitled	Medicare	EGHP (retiree or COBRA) if exists
Originally got Medicare due to age or disability and <u>Medicare is secondary payer</u> and now become eligible due to ESRD	30-month COB Period	EGHP (active)	Medicare
	After 30-month COB Period	Medicare	EGHP (active)



# Why You Might Want Medicare During Coordination Period

- EGHP doesn't cover all medical expenses
  - Medicare may pay for some/all EGHP deductibles and coinsurance
  - Need to carefully review EGHP coverage
- You are getting a transplant soon
  - Medicare Part B will cover immunosuppressive drugs, and you can't get Part B without Part A

# How to Enroll in ESRD Medicare

- Enroll at SSA Office
- Submit form CMS-2728
  - Portions of form to be completed by physician

DEPARTMENT OF HEALTH AND HUMAN SERVICES  
CENTERS FOR MEDICARE & MEDICAID SERVICES

Form Approved  
OMB No. 0938-0046

## END STAGE RENAL DISEASE MEDICAL EVIDENCE REPORT MEDICARE ENTITLEMENT AND/OR PATIENT REGISTRATION

**A. COMPLETE FOR ALL ESRD PATIENTS** Check one: ☐ Initial ☐ Re-entitlement ☐ Supplemental

1. Name (Last, First, Middle Initial) \_\_\_\_\_

2. Medicare Claim Number \_\_\_\_\_ 3. Social Security Number \_\_\_\_\_ 4. Date of Birth (mm/dd/yyyy) \_\_\_\_\_

5. Patient Mailing Address (Include City, State and Zip) \_\_\_\_\_ 6. Phone Number (including area code) \_\_\_\_\_

7. Sex ☐ Male ☐ Female 8. Ethnicity ☐ Not Hispanic or Latino ☐ Hispanic or Latino (Complete Item 9) 9. Country/Area of Origin or Ancestry \_\_\_\_\_

10. Race (Check all that apply)  
☐ White ☐ Black or African American ☐ American Indian/Alaska Native  
☐ Asian ☐ Native Hawaiian or Other Pacific Islander\*  
 \*complete Item 9

11. Is patient applying for ESRD Medicare coverage? ☐ Yes ☐ No

Print Name of Enrolled/Principal Tribe \_\_\_\_\_

12. Current Medical Coverage (Check all that apply)  
☐ Medicaid ☐ Medicare ☐ Employer Group Health Insurance  
☐ DVA ☐ Medicare Advantage ☐ Other ☐ None

13. Height INCHES \_\_\_\_\_ OR CENTIMETERS \_\_\_\_\_ 14. Dry Weight POUNDS \_\_\_\_\_ OR KILOGRAMS \_\_\_\_\_

15. Primary Cause of Renal Failure (Use code from back of form) \_\_\_\_\_

16. Employment Status (6 mos prior and current status)  
 Prior ☐ Unemployed ☐ Employed Full Time ☐ Employed Part Time ☐ Homemaker  
 Current ☐ Unemployed ☐ Employed Full Time ☐ Employed Part Time ☐ Homemaker

17. Co-Morbid Conditions (Check all that apply currently and/or during last 10 years) \*See instructions  
 a. ☐ Congestive heart failure  
 b. ☐ Atherosclerotic heart disease ASHD  
 c. ☐ Other cardiac disease  
 d. ☐ Cerebrovascular disease, CVA, TIA\*  
 e. ☐ Peripheral vascular disease\*  
 f. ☐ History of hypertension  
 g. ☐ Amputation  
 h. ☐ Diabetes, currently on insulin  
 i. ☐ Diabetes, on oral medications  
 n. ☐ Malignant neoplasm, Cancer  
 o. ☐ Toxic nephropathy  
 p. ☐ Alcohol dependence  
 q. ☐ Drug dependence\*  
 r. ☐ Inability to ambulate  
 s. ☐ Inability to transfer  
 t. ☐ Needs assistance with daily activities  
 u. ☐ Institutionalized



# Covering Medicare Out of Pocket Costs

- ☐ Employer Group Health Plan (EGHP)
  - ☐ EGHP is primary to Medicare during 30-month coordination period
  - ☐ EGHP becomes secondary after 30-month coordination period
- ☐ Major Risk Medical Insurance Program (MRMIP)
- ☐ Medi-Cal (California's Medicaid Program)
- ☐ Medigap Plans in California
  - ☐ Companies still not required to sell to people under 65 with ESRD
  - ☐ 6 month guaranteed issue period at 65 y/o
- ☐ New: Medicare Advantage Plans in 2021

# Two Ways to Arrange Your Medicare

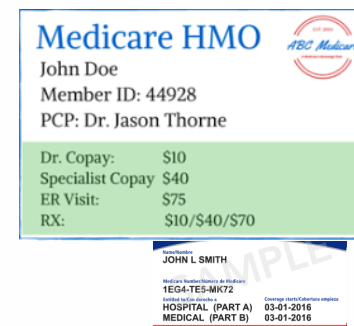
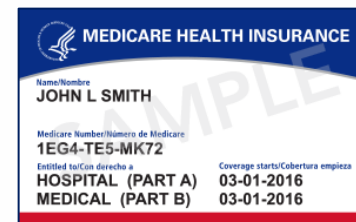
## 1. Use Part A,B “Original Medicare”

- Add a Medigap plan
- Add a Part D drug plan

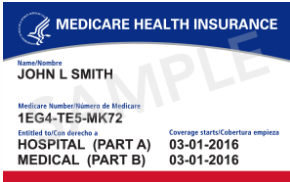
OR

## 2. Join a Medicare Advantage (MA) Part C plan

- All but 1 MA Plan include Part D drug coverage



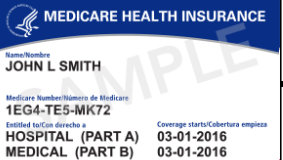
Note: Retiree/Union plans may mimic 1 or 2



# Original Medicare

- ☐ May go to any practitioner or use any hospital, nursing facility, home health/hospice agency, etc. that accepts Medicare in the U.S.
- ☐ Must be medically necessary and reasonable for your situation.
- ☐ This is not an HMO where a network Primary Care Provider (PCP) or Medical Group Assignment is required.

## 1. "Original Medicare"      Fee-for-Service

<b>Part A</b>	<ul style="list-style-type: none"><li><input type="checkbox"/> Inpatient hospital care</li><li><input type="checkbox"/> Skilled nursing care</li><li><input type="checkbox"/> Home health care</li><li><input type="checkbox"/> Hospice care</li></ul>
 <p>Medicare Health Insurance John L. Smith 1EG4-TE5-MK72 HOSPITAL (PART A) 03-01-2016 MEDICAL (PART B) 03-01-2016</p>	<ul style="list-style-type: none"><li><input type="checkbox"/> Outpatient care</li><li><input type="checkbox"/> Physician services</li><li><input type="checkbox"/> Annual Wellness Visit</li><li><input type="checkbox"/> Preventive services</li><li><input type="checkbox"/> Home health care</li><li><input type="checkbox"/> Diagnostic tests</li><li><input type="checkbox"/> Some therapies</li><li><input type="checkbox"/> Durable medical equipment</li></ul>



\$ Deductibles  
\$ Copays

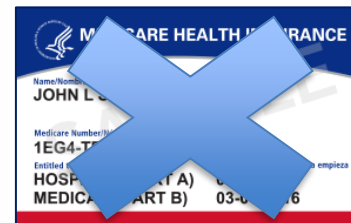


# What Does ESRD Medicare Cover

- All services covered by Original Medicare Parts A/B
- Dialysis services (inpatient or facility)
- Home/self dialysis training
- Home dialysis equipment and supplies
- Transplant and transplant preparation coverage
  - Also includes lab tests, blood, Organ Procurement and Transplant Network Registry Fee
- Full cost of donor care
  - No deductibles, coinsurance, or other costs to donor
- Coverage for immunosuppressive drugs
- Medical nutrition therapy

# Not Covered by Medicare Part A or B

- ☐ Long-term skilled nursing home stay
- ☐ Routine dental care
- ☐ Dentures
- ☐ Routine Vision
- ☐ Cosmetic Surgery
- ☐ Acupuncture (besides low chronic back pain)
- ☐ Hearing aids and exams for fitting hearing aids
- ☐ Care outside the U.S.
- ☐ Other- check on [medicare.gov](https://www.medicare.gov)





# What ESRD Medicare Doesn't Cover

- Paid dialysis aides
- Lost wages
- Housing during treatment
- Blood for home dialysis
- Non-treatment related medications
- All the things Original Medicare doesn't cover



# Original Medicare Part A Costs in 2021

When admitted into a hospital :

Days admitted	Individual's responsibility
1 – 60	\$1484 deductible
61 – 90	\$371 per day co-pay
91 – 150*	\$742 per day co-pay

\* After 150 days, the individual is responsible for all hospital costs


## Skilled nursing facility after a three-day inpatient hospital stay:

Days in a Skilled Nursing Facility	Individual's responsibility
1 – 20	\$0
21 – 100	\$185.50 per day co-pay
101 +	All costs paid by patient

- ☐ Must meet skilled and daily requirements under a doctor's plan of care in a Medicare approved facility or Medicare will not pay
- ☐ Does NOT cover personal care alone

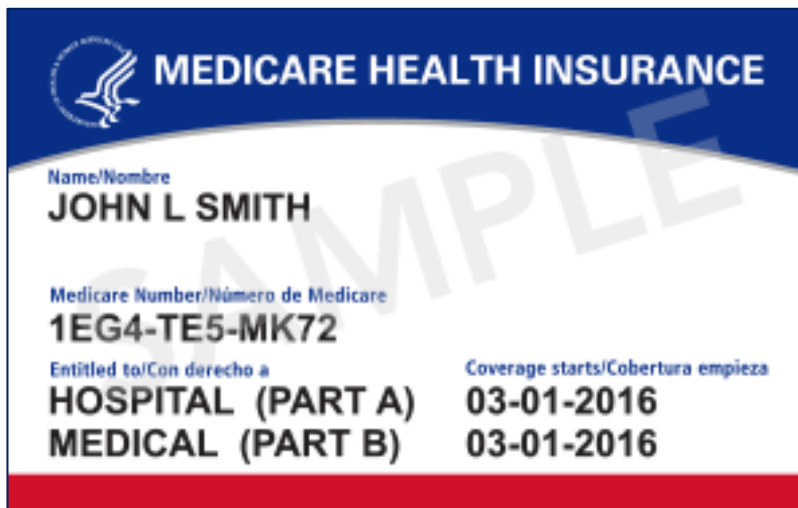
-

## 1. "Original Medicare"      Fee-for-Service

<b>Part A</b>   <small>Name/Nombre</small> <b>JOHN L. SMITH</b> <small>Medicare Number/Numero de Medicare</small> <b>1EG4-TE5-MK72</b> <small>Entitled to/Con derecho a</small> <b>HOSPITAL (PART A)</b> <small>Coverage starts/Cobertura empieza</small> <b>MEDICAL (PART B)</b> <b>03-01-2016</b>	<input type="checkbox"/> Inpatient hospital care <input type="checkbox"/> Skilled nursing care <input type="checkbox"/> Home health care <input type="checkbox"/> Hospice care
<b>Part B</b>	<input type="checkbox"/> Outpatient care <input type="checkbox"/> Doctor's services <input type="checkbox"/> Annual Wellness Visit <input type="checkbox"/> Preventive services <input type="checkbox"/> Home health care <input type="checkbox"/> Diagnostic tests <input type="checkbox"/> Some therapies <input type="checkbox"/> Durable medical equipment
<b>Medigap</b>	<input type="checkbox"/> Plans pay A/B out-of-pocket \$\$
<b>Part D</b>	<input type="checkbox"/> Outpatient prescription drugs

\$ Deductibles  
\$ Copays

# Medigap



“Medicare Supplement  
Insurance”

Medigap Plan

# What is a Medigap (Medicare Supplement Insurance)?

- ❑ Insurance policy sold by private companies
  - ❑ Might use health screening
- ❑ Pays Medicare A & B out-of-pocket deductibles and co-pays i.e. “Gaps”
- ❑ Ten standardized Medigap plans
  - A, B, D, G (regular and high deductible) K, L , M, N
  - C, F (regular and high deductible) – Pre 2020 Medicare Eligible
- ❑ Must have Part A and Part B at time of coverage



# ESRD and Medigap

- Medigap generally not available to anyone under 65 y/o with ESRD in California
  - CA is not one of the states that require insurance companies to sell Medigap plans to customers with ESRD under age 65
- BUT . . . when you age into Medicare at 65 y/o, you have an Open Enrollment with guaranteed acceptance to purchase a Medigap even if you have ESRD.

# Medigap Plan Matrix

Benefits for 2021	Plans Available to All Participants								Medicare first eligible before 2020 only	
	A	B	D	G <sup>(1)</sup>	K	L	M	N	C	F <sup>(1)</sup>
Medicare Part A coinsurance and hospital coverage (up to an additional 365 days after Medicare benefits are used up)	•	•	•	•	•	•	•	•	•	•
Medicare Part B coinsurance or Copayment	•	•	•	•	50%	75%	•	copays apply <sup>(2)</sup>	•	•
Blood (first three pints)	•	•	•	•	50%	75%	•	•	•	•
Part A hospice care coinsurance or copayment	•	•	•	•	50%	75%	•	•	•	•
Skilled nursing facility coinsurance			•	•	50%	75%	•	•	•	•
Medicare Part A deductible		•	•	•	50%	75%	50%	•	•	•
Medicare Part B deductible									•	•
Medicare Part B excess charges				•						•
Foreign travel emergency (up to plan limits)			•	•			•	•	•	•
Out-of-pocket limit in (2021) <sup>(2)</sup>					\$6,220 <sup>(2)</sup>	\$3,110 <sup>(2)</sup>				

# Medigap Sample Rates

The screenshot shows the California Department of Insurance website. At the top, there is a header with the department's name, a photo of Ricardo Lara, the Insurance Commissioner, and a search bar. A red oval highlights the URL "insurance.ca.gov" in the top navigation bar. Below the navigation bar, the "Consumer Resources" section is visible. A red arrow points from the "Medicare Supplement" button in the grid to the "Medicare Supplement" link in the right-hand sidebar. The sidebar also contains a "Google Translate" button and a list of links related to consumer resources.

California Department of Insurance

RICARDO LARA  
Insurance Commissioner

Search

Need help with insurance? Call us.  
Call 800-927-4357 (HELP)  
Se Habla Español

insurance.ca.gov

File a Complaint Consumers Seniors Agents & Brokers Insurers Fraud News About Us

Consumer Resources

**Consumer Resources**

The Consumer Resources page is designed to provide you with useful information on insurance related issues. This section includes information to assist you in making informed decisions when dealing with insurance. You can also file a complaint or simply ask a question. If you do not find the information you need, we invite you to call our Consumer Hotline for assistance. Our dedicated insurance experts are available to assist you.

- File a Complaint
- Types of Insurance

Automobile Health Homeowner/Residential

Life & Annuity Long-Term Care **Medicare Supplement**

Pet Specialty/Niche TNC Ride-hailing

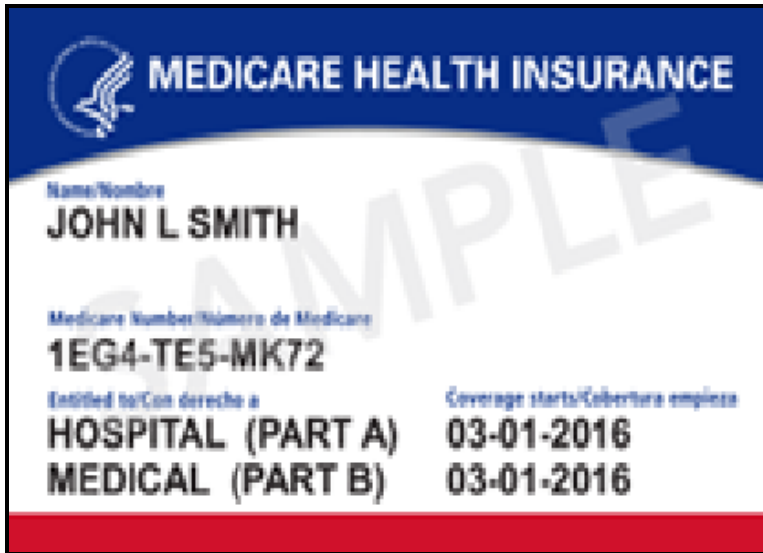
Workers' Compensation Information Guides Bail Bonds

Translate this page with Google Translate

Consumers

- File a Complaint
- Check License Status
- Types of Insurance
- Health Insurance Information
- Company and Agent/Broker Information
- Laws & Regulations
- Virtual Viewing Room
- Dealing with Catastrophes
- Administrative Hearings and Public Programs
- Cannabis and Insurance
- Bail Bonds
- Climate Change
- Information Guides
- Wildfire Response and Readiness

# Part D



Part D Card

“Rx”



# Prescription Drug Coverage - Part D

- ☐ 32 Stand-alone Prescription Drug Plans “PDPs” added to Original Medicare
  - ☐ Eligible if you have Part A, Part B or both
- ☐ All but 1 out of 55 Santa Clara County Medicare Advantage plans include Prescription Drugs – “MA-PD”
  - ☐ Must have both Part A and Part B
- ☐ Not needed if you have other creditable coverage
  - ☐ Example) most employer plans; VA drug coverage

Frequency	Percentage
Daily	45%
Often	35%
Sometimes	15%
Never	5%

- # Part D Premium 2021
- ❑ Premium: Varies by plan
    - ❑ Lowest: \$7.20
    - ❑ Highest: \$130.40
  - ❑ National Average Base Premium: \$33.06
    - ❑ Used to calculate late penalty
  - ❑ Deductibles range from \$0 - \$445

# 2021 Part D Adjustment Amount

Modified Adjusted Gross Income in 2019 :		You Pay (in addition to the Part D Premium)
Individual Tax Return	Joint Tax Return	
<b>\$88,000 or less</b>	<b>\$176,000 or less</b>	<b>\$0.00</b>
<b>\$88,001-\$111,000</b>	<b>\$176,001-\$222,000</b>	<b>\$12.30</b>
<b>\$111,001-\$138,000</b>	<b>\$222,001-\$276,000</b>	<b>\$31.80</b>
<b>\$138,001-\$165,000</b>	<b>\$276,001-\$333,000</b>	<b>\$51.20</b>
<b>\$165,001-\$500,000</b>	<b>\$330,001-\$750,000</b>	<b>\$70.70</b>
<b>Above \$500,000</b>	<b>Above \$750,000</b>	<b>\$77.10</b>

# Prescription Drug Coverage - Part D

Spanish | A | A | Print

About Us | Glossary | CMS.gov | MyMedicare.gov Login

**Medicare.gov**  
The Official U.S. Government Site for Medicare

Search Medicare Search

Sign Up / Change Plans | Your Medicare Costs | What Medicare Covers | **Drug Coverage (Part D)** | Supplements & Other Insurance | Claims & Appeals | Manage Your Health | Forms, Help, & Resources

**Need to change plans?**

Find Health & Drug Plans | Log in/Create Account

See how Medicare is responding to Coronavirus [Learn More](#)

**\$**  
2021 Medicare costs  
See basic Medicare costs

**Get started**  
Learn about Medicare

**Find care**  
Search all providers & facilities

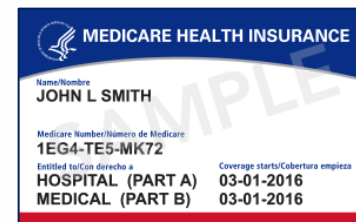
**Want a new plan now?**  
See if you can join

-

# Two Ways to Arrange Your Medicare

## 1. Use Part A,B “Original Medicare”

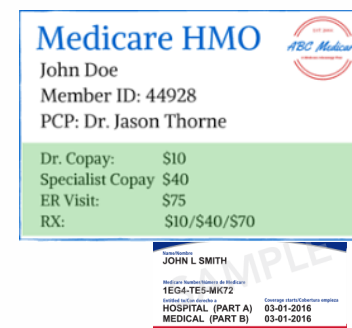
- Add a Medigap plan
- Add a Part D drug plan



OR

## 2. Join a Medicare Advantage Part C plan

- All but 1 MA Plan include Part D drug coverage



Note: Retiree/Union plans may mimic 1 or 2

# Medicare Advantage - Part C

**Medicare Advantage  
Card**


Medicare Advantage  
(Capitation)

**Part C**

**55 MAPD Plans  
in Santa Clara**

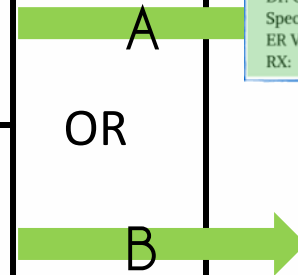
All but 1 MA plan include  
**Part D**

## 1. Original Medicare Fee-for-Service

<b>Part A</b>   <small>Name/Nombre</small> <b>JOHN L SMITH</b> <small>Medicare Number/Número de Medicare</small> <b>1EG4-TE5-MK72</b> <small>Coverage starts/Comienza cobertura</small> <b>HOSPITAL (PART A) 03-01-2016</b> <b>MEDICAL (PART B) 03-01-2016</b>	<input type="checkbox"/> Inpatient hospital care <input type="checkbox"/> Skilled nursing care <input type="checkbox"/> Home health care <input type="checkbox"/> Hospice care
<b>Part B</b>	<input type="checkbox"/> Doctors services and outpatient care <input type="checkbox"/> Home health care <input type="checkbox"/> Diagnostic tests <input type="checkbox"/> Some therapies <input type="checkbox"/> Equipment, supplies, orthotics... <input type="checkbox"/> Annual Wellness Visit <input type="checkbox"/> Preventive services
<b>Medigap</b>	<input type="checkbox"/> Plans pay A/B out-of-pocket \$\$
<b>Part D</b>	<input type="checkbox"/> Outpatient prescription drugs

## 2. Medicare Advantage Capitation

 <p> <b>Medicare HMO</b>  <small>John Doe</small>  <small>Member ID: 44928</small>  <small>PCP: Dr. Jason Thorne</small>  <small>Dr. Copay: \$10</small>  <small>Specialist Copay \$40</small>  <small>ER Visit: \$75</small>  <small>RX: \$10/\$40/\$70</small> </p>	<b>Part C</b>
<b>55 MAPD Plans in Santa Clara County</b>	
All but 1 MA plan include <b>Part D</b>	





# Medicare Advantage

- ☐ Plans offered by insurance company
  - ☐ Beginning 2021 beneficiaries with End Stage Renal Disease (ESRD) are now allowed to enroll in an MA plan
  - ☐ Must live in the plan service area (all or some zip codes in a county)
  - ☐ Part A and Part B benefits are assigned to the MA plan
- ☐ Hospice benefits can also be offered in an MA plan
  - ☐ Must use MA network for Hospice services
- ☐ Part B Medications – Step Therapy allowed
  
- ☐ Annual Enrollment Period (Open Enrollment) is October 15-December 7 each year. Plans take effect January 1<sup>st</sup>.
- ☐ Special Enrollment Periods (SEP), e.g. loss of EGHP, relocation, etc.



# Medicare Advantage

- ☐ Obtain care and services from HMO contracted medical group
  - ☐ Must select and see primary care doctor first
  - ☐ Double check that your doctors/providers are all in your assigned medical group, otherwise you will have to change doctors or facilities.
- ☐ Deductibles and copayments are set by the plan
  - ☐ Pay in full for care outside plan's network (unless PPO)
  - ☐ **Maximum Out-of-Pocket Limit for Hospital/Medical costs**
  - ☐ Medigap cannot be used for Part C costs
- ☐ Extra benefits included



# Fee-for-Service Medicare vs. Managed Medicare

	ORIGINAL MEDICARE with a Supplement (Medigap, Retiree/Union Plan)	MEDICARE ADVANTAGE (Part C)
Access to physicians, providers, facilities, suppliers, hospice and home health agencies	Wider – can see any one or any organization that is part of the Medicare program anywhere in the U.S.	Narrower – limited to your primary physician’s medical group and it’s/plans providers, facilities, etc. typically, county specific.
Prior Authorization (PA)	Less –(i) Blepharoplasty. (ii) Botulinum toxin injections. (iii) Panniculectomy. (iv) Rhinoplasty. (v) Vein ablation. High fraud items like Power Mobility Devices.	More- 4 in 5 are in a plan that requires PA for durable medical equipment, Part B drugs, skilled nursing facility stays, and inpatient hospital stays
Plan premiums (not including Part A or B)	Generally more for greater coverage: ex) \$145 F plan @ 65 y/o. May increase with age. Retiree plans vary per person as well.	Typically less: \$0-\$101/month.
Annual Out-of-pocket copays, coinsurance, deductibles	\$0 with a Plan F. \$204 with a Plan G. More with other Medigaps.	Copays set by plan but up to Out-of-Pocket Maximum (\$1,999 - \$6700).



# Fee-for-Service Medicare vs. Managed Medicare

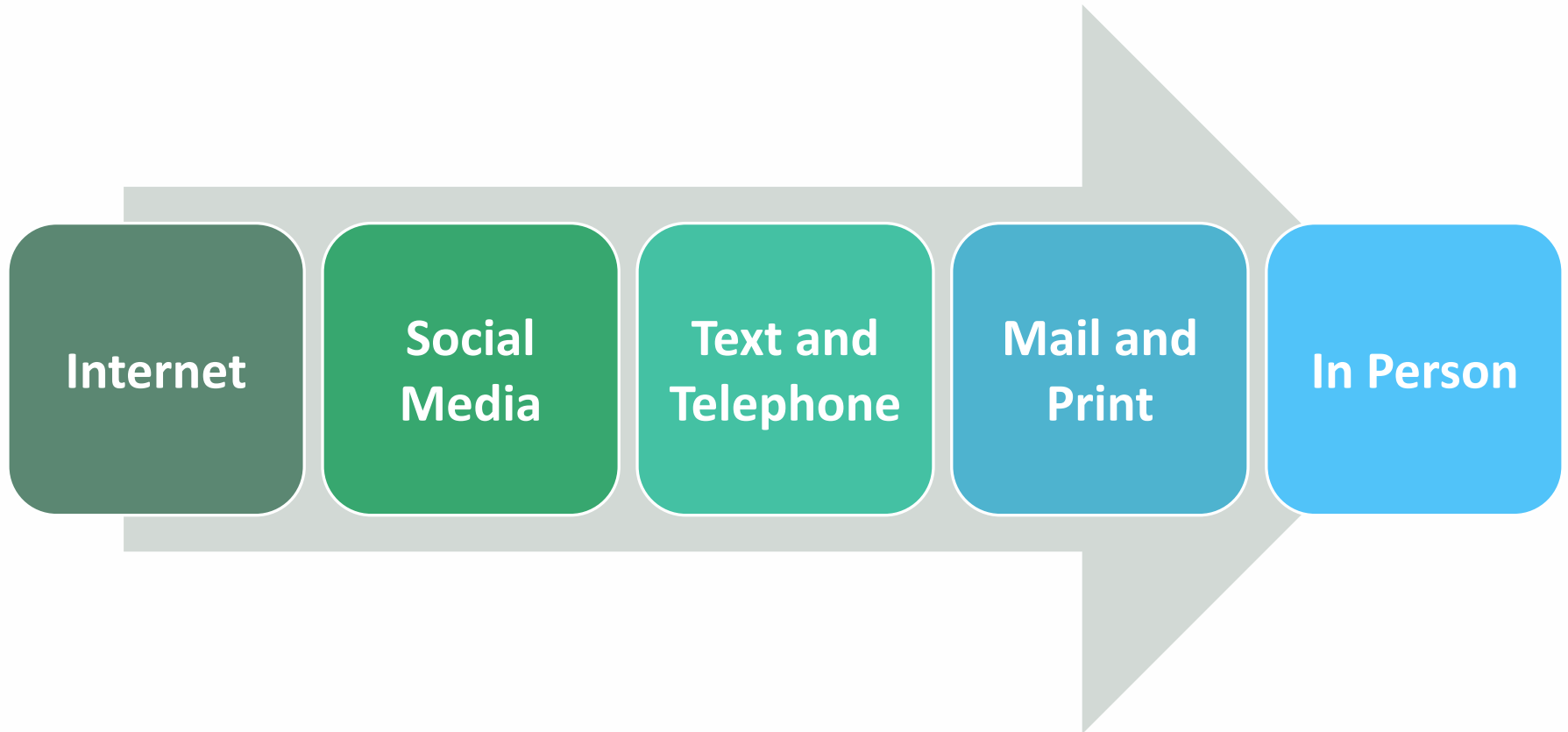
	ORIGINAL MEDICARE with a Supplement (Medigap, Retiree/Union Plan)	MEDICARE ADVANTAGE (Part C)
Underwriting and rejection of application.	Yes, unless applying in a Medigap Open Enrollment period or guaranteed right period.	No, anyone with Part A and B may enroll.
Extra Benefits	Only what Part A and B provide, but Supplements may offer more, e.g. additional 365 hospital days. Some Medigaps offer dental, vision, and fitness.	Most include Part D. Some may offer preventive dental, routine vision, routine hearing, non-emergency medical transportation, meals after hospital stays, care coordination, over the counter,
Emergency and Urgent Care out of the U.S.	Included in some Medigap plans (D, G, F, N).	Included in almost all plans.



# Prevent Fraud and Abuse

- ☐ Guard Your Medicare Card and your #
- ☐ “Free” genetic testing
- ☐ \$200 Medicare card (None exist *yet*)
- ☐ COVID 19 testing & vaccine scams
- ☐ Phone Frauds
- ☐ Check your statements for accuracy
- ☐ Contact HICAP’s Senior Medicare Patrol (SMP)  
at (408) 350-3200 option 2

# Methods of Contact Used by Scammers

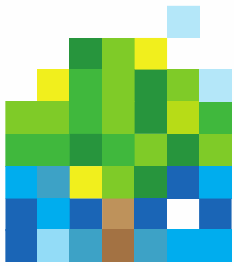




# Health Insurance Counseling & Advocacy Program (HICAP)

- ☐ Call for an appointment!! (408) 350-3200  
Press 1 for English and 2 for HICAP  
Oprima 2 para Español y 2 para HICAP
- ☐ Visit [mysourcewise.com](https://www.mysourcewise.com)
- ☐ Other Counties call (800) 434-0222





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# Thank You!

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the 1990s, the number of people in the United States who are 65 years of age and older has increased by 50 percent, and the number of people 75 years of age and older has increased by 100 percent. The number of people 85 years of age and older has increased by 200 percent. The number of people 95 years of age and older has increased by 400 percent. The number of people 100 years of age and older has increased by 1,000 percent. The number of people 105 years of age and older has increased by 2,000 percent. The number of people 110 years of age and older has increased by 4,000 percent. The number of people 115 years of age and older has increased by 8,000 percent. The number of people 120 years of age and older has increased by 16,000 percent. The number of people 125 years of age and older has increased by 32,000 percent. The number of people 130 years of age and older has increased by 64,000 percent. The number of people 135 years of age and older has increased by 128,000 percent. The number of people 140 years of age and older has increased by 256,000 percent. The number of people 145 years of age and older has increased by 512,000 percent. The number of people 150 years of age and older has increased by 1,024,000 percent. The number of people 155 years of age and older has increased by 2,048,000 percent. The number of people 160 years of age and older has increased by 4,096,000 percent. The number of people 165 years of age and older has increased by 8,192,000 percent. The number of people 170 years of age and older has increased by 16,384,000 percent. The number of people 175 years of age and older has increased by 32,768,000 percent. The number of people 180 years of age and older has increased by 65,536,000 percent. The number of people 185 years of age and older has increased by 131,072,000 percent. The number of people 190 years of age and older has increased by 262,144,000 percent. The number of people 195 years of age and older has increased by 524,288,000 percent. The number of people 200 years of age and older has increased by 1,048,576,000 percent. The number of people 205 years of age and older has increased by 2,097,152,000 percent. The number of people 210 years of age and older has increased by 4,194,304,000 percent. The number of people 215 years of age and older has increased by 8,388,608,000 percent. The number of people 220 years of age and older has increased by 16,777,216,000 percent. The number of people 225 years of age and older has increased by 33,554,432,000 percent. The number of people 230 years of age and older has increased by 67,108,864,000 percent. The number of people 235 years of age and older has increased by 134,217,728,000 percent. The number of people 240 years of age and older has increased by 268,435,456,000 percent. The number of people 245 years of age and older has increased by 536,870,912,000 percent. The number of people 250 years of age and older has increased by 1,073,741,824,000 percent. The number of people 255 years of age and older has increased by 2,147,483,648,000 percent. The number of people 260 years of age and older has increased by 4,294,967,296,000 percent. The number of people 265 years of age and older has increased by 8,589,934,592,000 percent. The number of people 270 years of age and older has increased by 17,179,869,184,000 percent. The number of people 275 years of age and older has increased by 34,359,738,368,000 percent. The number of people 280 years of age and older has increased by 68,719,476,736,000 percent. The number of people 285 years of age and older has increased by 137,438,953,472,000 percent. The number of people 290 years of age and older has increased by 274,877,906,944,000 percent. The number of people 295 years of age and older has increased by 549,755,813,888,000 percent. The number of people 300 years of age and older has increased by 1,099,511,627,776,000 percent. The number of people 305 years of age and older has increased by 2,199,023,255,552,000 percent. The number of people 310 years of age and older has increased by 4,398,046,511,104,000 percent. The number of people 315 years of age and older has increased by 8,796,093,022,208,000 percent. The number of people 320 years of age and older has increased by 17,592,186,044,416,000 percent. The number of people 325 years of age and older has increased by 35,184,372,088,832,000 percent. The number of people 330 years of age and older has increased by 70,368,744,177,664,000 percent. The number of people 335 years of age and older has increased by 140,737,488,355,328,000 percent. The number of people 340 years of age and older has increased by 281,474,976,710,656,000 percent. The number of people 345 years of age and older has increased by 562,949,953,421,312,000 percent. The number of people 350 years of age and older has increased by 1,125,899,906,842,624,000 percent. The number of people 355 years of age and older has increased by 2,251,799,813,685,248,000 percent. The number of people 360 years of age and older has increased by 4,503,599,627,370,496,000 percent. The number of people 365 years of age and older has increased by 9,007,199,254,740,992,000 percent. The number of people 370 years of age and older has increased by 18,014,398,509,481,984,000 percent. The number of people 375 years of age and older has increased by 36,028,797,018,963,968,000 percent. The number of people 380 years of age and older has increased by 72,057,594,037,927,936,000 percent. The number of people 385 years of age and older has increased by 144,115,188,075,855,872,000 percent. The number of people 390 years of age and older has increased by 288,230,376,151,711,744,000 percent. The number of people 395 years of age and older has increased by 576,460,752,303,423,488,000 percent. The number of people 400 years of age and older has increased by 1,152,921,504,606,846,976,000 percent. The number of people 405 years of age and older has increased by 2,305,843,009,213,693,952,000 percent. The number of people 410 years of age and older has increased by 4,611,686,018,427,387,904,000 percent. The number of people 415 years of age and older has increased by 9,223,372,036,854,775,808,000 percent. The number of people 420 years of age and older has increased by 18,446,744,073,709,551,616,000 percent. The number of people 425 years of age and older has increased by 36,893,488,147,419,103,232,000 percent. The number of people 430 years of age and older has increased by 73,786,976,294,838,206,464,000 percent. The number of people 435 years of age and older has increased by 147,573,952,589,676,412,928,000 percent. The number of people 440 years of age and older has increased by 295,147,905,179,352,825,856,000 percent. The number of people 445 years of age and older has increased by 590,295,810,358,705,651,712,000 percent. The number of people 450 years of age and older has increased by 1,180,591,620,717,411,303,424,000 percent. The number of people 455 years of age and older has increased by 2,361,183,241,434,822,606,848,000 percent. The number of people 460 years of age and older has increased by 4,722,366,482,869,645,213,696,000 percent. The number of people 465 years of age and older has increased by 9,444,732,965,739,290,427,392,000 percent. The number of people 470 years of age and older has increased by 18,889,465,931,478,580,854,784,000 percent. The number of people 475 years of age and older has increased by 37,778,931,862,957,161,709,568,000 percent. The number of people 480 years of age and older has increased by 75,557,863,725,914,323,419,136,000 percent. The number of people 485 years of age and older has increased by 151,115,727,451,828,646,838,272,000 percent. The number of people 490 years of age and older has increased by 302,231,454,903,657,293,676,544,000 percent. The number of people 495 years of age and older has increased by 604,462,909,807,314,587,353,088,000 percent. The number of people 500 years of age and older has increased by 1,208,925,819,614,629,174,706,176,000 percent. The number of people 505 years of age and older has increased by 2,417,851,639,229,258,349,412,352,000 percent. The number of people 510 years of age and older has increased by 4,835,703,278,458,516,698,824,704,000 percent. The number of people 515 years of age and older has increased by 9,671,406,556,917,033,397,649,408,000 percent. The number of people 520 years of age and older has increased by 19,342,813,113,834,066,795,298,816,000 percent. The number of people 525 years of age and older has increased by 38,685,626,227,668,133,590,597,632,000 percent. The number of people 530 years of age and older has increased by 77,371,252,455,336,267,181,195,264,000 percent. The number of people 535 years of age and older has increased by 154,742,504,910,672,534,362,390,528,000 percent. The number of people 540 years of age and older has increased by 309,485,009,821,345,068,724,781,056,000 percent. The number of people 545 years of age and older has increased by 618,970,019,642,690,137,449,562,112,000 percent. The number of people 550 years of age and older has increased by 1,237,940,039,285,380,274,899,124,224,000 percent. The number of people 555 years of age and older has increased by 2,475,880,078,570,760,549,798,248,448,000 percent. The number of people 560 years of age and older has increased by 4,951,760,157,141,521,099,596,496,896,000 percent. The number of people 565 years of age and older has increased by 9,903,520,314,283,042,199,193,993,792,000 percent. The number of people 570 years of age and older has increased by 19,807,040,628,566,084,398,387,9